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Memo

Date: 10/2/98
To: Kathy McGrath
From: Salvador Canchola
cc. Henry Cardenas
RE: Club Rio, Copa Cabana (Lubbock) and Palenque (Dallas)

Dear Kathy,

I just received a call from Jesus Espinoza in Lubbock, TX letting us know that he has had a lot of problems with Club Rio. At the beginning the owners were very interested in the promotion, but now they lost interest because they saw there was no money involved and they have a lot of groups booked for the days we are holding the competitions. Jesus informed them about having the promotional materials and they still had no interest in the promotion, Jesus has been trying to get a hold of them and they have denying themselves.

David Espinoza, Jesus Espinoza's brother, informed us about another club who is very interested in holding the competition; they are willing to start right away. The name of the Club is Wolsy's, with a capacity of about 400, Phone # 806-740-0006, Address is 1806 Clovis road, Lubbock TX 79415, all of the promotional materials can be used today for the new club and this club would do it on Thursdays. If you authorize the change they will sign the contract today. Copa Cabbana has changed the date from Saturday to Friday. I informed the owners, managers and event coordinators that there was no way they could change the day of the competition. Today David called me to inform me that the owner changed Saturday to Merengue and Salsa to bring more business to his club, knowing that we were having the competitions on that day, and Fridays it's more of what we are looking for. David was not aware of this change until yesterday when he went to the Club to give and play the promotional CD and place the banners and posters up.

Kathy, after I finished talking to you Maritza Caballero call us to inform us that Club Palenque in Dallas was closed on Thursday September 30, 1998. An American company has bought out the club; in 3 weeks the club will reopen but will be playing rock and pop music.

Salvador Canchola
Salvador Canchola

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